## BALANCE SHEET

## At as 30 Sep 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 777,226,597,309 | 702,230,386,002 |
| I. Cash and cash equivalents | 110 |  | 337,894,299,802 | 227,520,418,630 |
| 1. Cash | 111 |  | 103,026,818,942 | 87,520,418,630 |
| 2. Cash equivalents | 112 |  | 234,867,480,860 | 140,000,000,000 |
| II. Short-term financial investments | 120 |  | 40,713,015,592 | 103,934,716,911 |
| 1. Short-term investments | 121 |  | 45,652,041,935 | 109,262,232,241 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (4,939,026,343) | (5,327,515,330) |
| III. Receivables | 130 |  | 220,568,686,807 | 243,001,477,400 |
| 1. Trade accounts receivables | 131 |  | 63,721,611,506 | 29,048,751,048 |
| 2. Advances to suppliers | 132 |  | 58,540,741,572 | 125,508,993,489 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 98,306,333,729 | 88,443,732,863 |
| 6. Provision for short-term bad receivables | 139 |  | - |  |
| IV. Inventories | 140 |  | 161,369,899,033 | 124,313,137,621 |
| 1. Inventories | 141 |  | 161,369,899,033 | 124,313,137,621 |
| 2. Provision for devaluation of inventories | 149 |  | - |  |
| V.-Other short-term assets | 150 |  | 16,680,696,075 | 3,460,635,440 |
| 1. Short-term prepaid expenses | 151 |  | - | - |
| 2. VAT deductible | 152 |  | 2,007,197,591 | 344,670,728 |
| 3. Tax and accounts receivable from State budget | 154 |  | 3,069,498 | - |
| 4. Other short-term assets | 158 |  | 14,670,428,986 | 3,115,964,712 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 1,368,174,212,448 | 1,166,811,479,860 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 759,489,898,751 | 676,289,053,925 |
| 1. Tangible fixed assets | 221 |  | 525,952,423,655 | 536,216,416,080 |
| - Historical cost | 222 |  | 1,129,342,564,158 | 1,130,883,741,508 |
| - Accumulated depreciation | 223 |  | (603,390,140,503) | (594,667,325,428) |
| 2. Finance leases fixed assets | 224 |  |  | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  |  | - |
| - Historical cost | 228 |  |  | - |
| - Accumulated depreciation | 229 |  |  | - |
| 4. Construction in progress expenses | 230 |  | 233,537,475,--------1 | 140,072,637,845 |
| III. Property investment | 240 |  | --------------- | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 488,706,898,679 | 399,764,102,394 |
| 1. Investment in subsidiaries | 251 |  | - |  |
| 2. Investment in joint-venture | 252 |  | 156,163,575,881 | 142,889,613,964 |
| 3. Other long-term investments | 258 |  | 334,562,821,913 | 258,725,254,045 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (2,019,499,115) | $(1,850,765,615)$ |
| V. Other long-term assets | 260 |  | 119,977,415,018 | $\mathbf{9 0 , 7 5 8 , 3 2 3 , 5 4 1}$ |
| 1. Long-term prepaid expenses | 261 |  | 119,977,415,018 | 90,758,323,541 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  | - | - |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 2,145,400,809,757 | 1,869,041,865,862 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 844,689,681,659 | 848,477,896,932 |
| I. Short-term liabilities | 310 |  | 837,627,041,659 | 840,997,106,932 |
| 1. Short-term borrowing and debts | 311 |  | 219,004,850,000 | 68,627,500,000 |
| 2. Trade accounts payable | 312 |  | 3,783,811,601 | 7,092,744,000 |
| 3. Advances from customers | 313 |  | 56,128,126,391 | 47,933,501,416 |
| 4. Taxes and liabilities to State budget | 314 |  | 97,831,638,512 | 92,222,825,738 |
| 5. Payable to employees | 315 |  | 205,974,578,345 | 134,981,576,474 |
| 6. Payable expenses | 316 |  | 11,425,215,206 | 2,205,796,719 |
| 7. Accounts payables | 317 |  | - |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 145,986,174,805 | 345,704,150,162 |
| 10. Provision for short-term liabilities | 320 |  | ----------- |  |
| 11. Bonus and welfare fund | 323 |  | 97,492,646,799 | 142,229,012,423 |
| II. Long-term liabilities | 330 |  | 7,062,640,000 | 7,480,790,000 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 |  | 7,062,640,000 | 7,480,790,000 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | - | - |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| 8. Revenue unsettled | 338 |  | 48,150,004,240 |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 1,242,513,351,518 | 1,016,801,794,458 |
| I. Capital sources and funds | 410 |  | 1,242,513,351,518 | 1,016,801,794,458 |
| 1. Paid-in capital | 411 |  | 813,000,000,000 | 813,000,000,000 |
| 2. Capital surplus | 412 |  | -------------100 | 826,480,303 |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | (45,888,229,060) | (38,838,499,409) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 13,862,920,987 | 6,111, 638,884 |
| 7. Investment and development fund | 417 |  | 54,262,955,933 | 55,755,112,266 |
| 8. Financial reserve fund | 418 |  | 27,131,477,966 | 27,586,076,498 |
| 9. Other fund belong to owner's equity | 419 |  | -------------- | 1,591,754,646 |
| 10. Retained profit | 420 |  | 380,144,225,692 | 150,769,231,270 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 10,047,772,340 | 3,762,174,472 |
| TOTAL RESOURCES | 440 |  | 2,097,250,805,517 | 1,869,041,865,862 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 2. Goods held under trust or for processing |  |  |  | 1,759,385,962 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 772,600.43 | 2,968,016.24 |
| + EUR |  |  |  |  |

## Phuoc Hoa Rubber Joint Stock Company

INCOME STATEMENT
Quarter 3/ 2010
Unit: VND

| Items | Code | Note | Quarter 3 | Accumulation |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Current year |
| 1 | 2 | 3 | 4 | 6 |
| 1. Sales | 01 |  | 664,303,971,308 | 1,385,395,718,787 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services | 10 |  | 664,303,971,308 | 1,385,395,718,787 |
| 4. Cost of goods sold | 11 |  | 460,790,564,364 | 954,203,658,376 |
| 5. Gross profit | 20 |  | 203,513,406,944 | 431,192,060,411 |
| 6. Financial income | 21 |  | 5,595,855,353 | 22,889,971,137 |
| 7. Financial expenses | 22 |  | 5,207,873,649 | 20,326,232,673 |
| Include: Interest expense | 23 |  | 5,146,846,236 | 19,720,005,000 |
| 8. Selling expenses | 24 |  | 6,930,553,397 | 13,629,048,410 |
| 9. General \& administrative expenses | 25 |  | 54,771,464,875 | 83,391,609,162 |
| 10. Net operating profit | 30 |  | 142,199,370,376 | 336,735,141,303 |
| 11. Other income | 31 |  | 36,559,775,610 | 96,975,443,758 |
| 12. Other expenses | 32 |  | 8,944,857,917 | 24,823,973,194 |
| 13. Other profit | 40 |  | 27,614,917,693 | 72,151,470,564 |
| 14. Profit or loss in joint venture | 45 |  | 1,670,817,803 | 9,910,453,190 |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 171,485,105,872 | 418,797,065,057 |
| 16. Current corporate income tax expenses | 51 |  | 42,353,616,815 | 100,399,496,677 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 129,131,489,057 | 318,397,568,380 |
| 18.1 Profit after tax of minorities | 61 |  | (119,045,927) | $(189,631,893)$ |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 129,250,534,984 | 318,587,200,273 |
| 19. EPS (VND/share) | 70 |  | 1,613 | 3,975 |

## CASH FLOW STATEMENT

from 01 Jan 2010 to 30 Sep 2010 (Direct method)
Unit: VND

| Items | Code | Note | Accumulation Current year |
| :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 1,416,026,133,729 |
| 2. Cash paid for supplier | 02 |  | $(629,486,842,574)$ |
| 3. Cash paid for employee | 03 |  | $(340,471,582,454)$ |
| 4. Cash paid for interest | 04 |  | $(14,608,983,806)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(91,509,843,373)$ |
| 6. Other receivables | 06 |  | 71,476,387,095 |
| 7. Other payables | 07 |  | (262,382,928,334) |
| Net cash provided by (used in) operating activities | 20 |  | 149,042,340,283 |
|  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
|  | 21 |  | (90,772,985,850) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 96,460,376,143 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (32,406,740,289) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 28,750,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  | (338,444,115,931) |
| 6. Withdrawal of capital in other companies | 26 |  | 279,636,939,059 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 11,785,424,434 |
| Net cash used in investing activities | 30 |  | $(44,991,102,434)$ |
|  |  |  |  |
|  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 7,000,000,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (7,049,729,651) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 285,128,902,532 |
| 4. Cash paid to principal debt | 34 |  | $(159,000,608,920)$ |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (119,828,971,926) |
| Net cash (used in) provided by financing activities | 40 |  | 6,249,592,035 |
|  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 110,300,829,884 |
| Cash and cash equivalents at beginning of year | 60 |  | 227,520,418,630 |
| Influence of foreign exchange fluctuation | 61 |  | 73,051,288 |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 337,894,299,802 |

